## Massachusetts Division of Insurance Report of Membership in Nongroup CLOSED Plans <sup>1</sup> as of December 31, 1999

COVERED LIVES BY COUNTY	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	99 TOTAL	98 TOTAL
COMMERCIAL INSURANCE CARRIERS	Covered Lives															
As of December 31, 1999	at End of Year															
1 Aetna Life Insurance Company	2			0	0	1	0	0	3	_	0	0	0	0	7	
2 Aetna Life Insurance and Annuity Company	7	12	1	0	9	0	0	4	17	3	4	3	3	2	65	9
Aid Association For Lutherans	1	0	0	0	0	1	0	0	0	0	4	0	2	0	8	
American Chambers Life Insurance Company	588	13	313	79	454	8	144	39	571	200	358	496	77	141	3,481	4,76
5 American Life and Casualty Insurance Company	0	0	0	0	0	0	0	0	1	0	0	0	0	0	1	
6 American National Life Insurance Company of Texas	1	0	0	0	0	0	3	1	3	0	1	0	0	0	9	
7 American Republic Insurance Company	14	5	2	27	43	8	51	18	64	17	12	14	10	11	296	34
Bankers Life and Casualty Company	12	1	5	7	8	0	0	1	24	2	10	11	4	24	109	18
9 Celtic Life Insurance Company	50	29	80	3	68	6	71	27	123	1	66	23	33	29	609	88
Central United Life Insurance Company	1	0	0	0	3	2	4	0	2	0	1	3	0	4	20	2
1 Conseco Medical Insurance Company	588	17	125	200	456	38	223	92	737	30	260	145	132	168	3.211	4.13
2 Continental Assurance Company	0	0	0	0	0	0	0	0	0	0	0	1	0	0	1	, -
3 Continental Casualty Company	*	*	*	*	*	*	*	*	*	*	*	*	6	*	6	34
4 Employers Health Insurance Company	1	0	0	0	0	0	0	0	0	0	0	O	0	0	1	
5 (The) Equitable Life Assurance Society of the U.S.	67	42	8	18	22	6	10	13	112	7	74	22	31	13	445	47
6 Farm Family Life Insurance Company	2	0	1	0		6	0	4	6	ļ	0		0	5	27	3
7 Fidelity Security Life Insurance Company	17	9	7	0	52	3	19	6	79	_	8	_	75	19	381	60
8 Fortis Insurance Company	1,275		442	295		44		142	1.776		475			321	7,261	10,32
9 Golden Rule Insurance Company	498					88		58	268					123	1,935	2.94
The Guardian Life Insurance Company of America	4	0	6	0	12	0	1	1	17		3		5	4	60	6
1 Investors Life Insurance Company of North America	1	1	0	0	1	0	3	0	1	0	0		0	0	7	
2 Liberty Mutual Insurance Company	n	0	0	0	0	0	0	0		0	0	0	0	0	0	
3 (The) MEGA Life and Health Insurance Company	41	5	33	5	37	0	4	1	95	2	28	35	15	33	334	367
Metropolitan Life Insurance Company	6		11		20	6	10	4	48		16			9	155	170
Mid-West National Life Ins. Co. of Tennessee	89	v	40		196	1	22	10	222					78	827	1.16
6 Mutual of Omaha Insurance Company	349		107	-		37		86	392		125			105	2.079	2.07
7 National Benefit Life Insurance Company	0.0	0	0		0	0	0	0	5	0	0		0	0	5	2
National Casualty Company	0	0	2	0	0	0	0	0	0	0	2	0	4	2	10	1
9 National Financial Insurance Company	1	0	8	0	4	0	0	0	14		5	1	3	0	36	19
National Health Insurance Company	21	7	12	0	51	2	34	13	92		12	12	14	13	285	42
1 New York Life Insurance Company	3		3		31	1	1	13	32		2			2	25	2
2 PFL Life Insurance Company	229	U			288	22	62	43	496		_	_ ~	, i	189	2.081	4.19
3 Phoenix Home Life Mutual Insurance Company	0		133		200		1	70	3		104	130	1	109	2,001	1,13
4 Pioneer Life Insurance Company	35		34	•	42	2	7	3	97		30	44	37	27	370	92
5 Principal Life Insurance Company	0		04	1	142	0	0	0	1	0	0			0	370	92
6 Prudential Insurance Company of America	82	_	73	8	59	16	Ŭ	17	139	26	v	_ ~	·   •	59	711	71
7 The Travelers Insurance Company	02 0	1	73	0	39	10	2	3	139	20	0		1	59	26	2
B Trustmark Insurance Company	56	Ω	15	23	31	2	23	11	53	5	24	_	17	10	299	36
UniCARE Life and Health Insurance Company	30 0		13		31	0	23	0	1	0	0		17	10	299	30
United HealthCare Insurance Company	0	2	2	1	5	0	2	1	1	0	3		9	2	28	2
1 United Teacher Associates Insurance Company	5	2	1	0	2	0	7	1	8	0	12		12	1	54	6
Washington National Insurance Company	0	1	14	0	33	6	47	24	72	v	7	17		32	288	46
TOTALS:	4.054	549		-		307		623	5.557		1,962		.,	1,431	25.568	36.50
1998 Massachusetts Population <sup>2</sup>	208,418	133,038	517,543	13,888	-,	70,597	439,609	149,384	1,424,116		642,705	,		731,881	6,147,132	6,147,13
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1999 Market Penetration Rate <sup>3</sup>	1.9%	0.4%	0.3%	6.0%	0.5%	0.4%	0.3%	0.4%	0.4%	8.8%	0.3%	0.4%	0.2%	0.2%	0.4%	0.6%

<sup>&</sup>lt;sup>1</sup> According to M.G.L. c. 176M §1 a "closed plan" is defined as a "nongroup health plan issued by a carrier to a natural person for said person, as well as any covered dependents, prior to the first day of the first open enrollment period" (October 1, 1997).

<sup>&</sup>lt;sup>2</sup> Source: Population Estimates Program, Population Division, U.S. Bureau of the Census, March 12, 1999 - estimated population by county as of July 1, 1998.

<sup>&</sup>lt;sup>3</sup> Total MEDICAL insured preferred provider plan members in each county divided by the 1998 population in each county.